

PRESS RELEASE

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ACQUISITION OF CAD STUDIO BY ARKANCE – A SUBSIDIARY OF THE GROUPE MONNOYEUR

On May 29, 2020, ARKANCE - subsidiary of the GROUPE MONNOYEUR - acquired CAD STUDIO a major player in the digitalization of Manufacturing and Construction industries in the Czech and Slovak Republics and Hungary. It thus completes its portfolio of solutions and strengthens its leading position in the distribution of CAD and BIM technologies in Europe.

This acquisition is in line with the GROUPE MONNOYEUR's strategy to establish a leading European distribution network to support its clients - Building and Earthmoving Contractors, Design Offices, Infrastructure Owners, Manufacturing Companies and Mines and Quarry operators – on their digitalization journey.

"In just a few years, ARKANCE has become a major player in the AUTODESK distribution network in Europe, and now takes a leading position in many countries in Europe. We are extremely satisfied with the development of this activity within our Group and with the unique value proposition it enables us to offer to our traditional customers in the Construction industry but also more widely to the Manufacturing players" says Philippe MONNOYEUR, CEO of GROUPE MONNOYEUR.

Historically linked to the Construction business through its CATERPILLAR dealership activities in Europe, the GROUPE MONNOYEUR was able to perceive very early on the major impact that digitization would have on its customers in the long term.

By acquiring CAD STUDIO, leader in its markets, ARKANCE is investing in a company that has grown by forging close relationships with its many loyal customers. Those customers will now have access to a larger network of technical professionals, sometimes operating in territories with advanced market maturity - from which they will take some best practices.

"We are very excited to welcome the CAD STUDIO team into the ARKANCE family. Joining forces with our new colleagues, we expand on our founding purpose; build a network of experts and help our Construction and Manufacturing customers be the absolute best at what they do. As our professional services team continues to grow, we always focus on enabling our customers to pursue their vision and reach their goals first and foremost", comments Grégoire ARRANZ, ARKANCE's CEO.

"In order to grow to a European scale, CAD STUDIO had to join a larger entity. One of the most important factors in making this decision was ongoing client support and consistency. We have always taken pride in the relationships we have built with our clients and I wanted that to stay the same. It is obvious to me that ARKANCE's success comes from a similar approach to ours, making me confident in this transition. It was great to see how the values of our companies combine together: the customer is at the center and the staff and expertise are valued. These are the main pillars of this trade. We will continue our current activities as part of a larger organization that values localism", says Jan BINTER, CEO of CAD STUDIO.

After a transition period, the CAD STUDIO's team will operate under the ARKANCE SYSTEMS banner, the ARKANCE division dedicated to the implementation of BIM & CAD solutions.

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About CAD STUDIO

CAD STUDIO s.r.o. is a supplier of CAD, CAM, BIM, PDM and GIS solutions in Central Europe with a 29-year tradition. The company's portfolio covers all professional solutions in the areas of engineering and production, construction and architecture, geodesy and mapping, visualization and animation as well as geographic information systems for asset and infrastructure management. CAD STUDIO also offers customers comprehensive services, including implementation, tailor-made development and professional technical support.

CAD STUDIO, is AUTODESK's most important partner in the Czech and Slovak Republics and a Platinum holder, AUTODESK's highest level of certification. It achieved 24 million in sales in 2019.

About the GROUPE MONNOYEUR

The GROUPE MONNOYEUR, a family business founded in 1906, provides to its customers from the construction and industrial sectors efficient and productive machines and handling solutions – through the distribution networks BERGERAT MONNOYEUR, APROLIS and IPSO. In addition, the GROUPE MONNOYEUR supports its customer to answer their energy supply and digitalization challenges through our dedicated subsidiaries ENERIA and ARKANCE. With more than 6.200 employees, the Group operates in 15 countries and posted more than 2 Billion € of turnover in 2019.

About ARKANCE

The value proposal of ARKANCE is to support its customers in their digital transition through a European network of experts. With 450 employees working in 4 divisions - ARKANCE SYSTEMS, ARKANCE OPTIMUM, ALLTERRA and SITECH – the group partners with global leaders, in particular AUTODESK & TRIMBLE – to distribute and implement solutions dedicated to optimizing all phases of the life cycle of a Construction or Industrial project, from offices to jobsites.

About ARKANCE SYSTEMS

In ARKANCE organization, ARKANCE SYSTEMS is focusing on delivering a complete software and application expertise for all phases of the construction project lifecycle. After these acquisitions, ARKANCE SYSTEMS counts now 360 employees including more than 145 application engineers supporting 56,000 users through a European network established in France, BeNeLux, Poland, Finland and now the three new territories of CAD STUDIO and will continue to invest as part of its strategic development. Its experts are at the forefront of all topics concerning BIM, digital twins, industry 4.0 and other IoTs. ARKANCE SYSTEMS is an AUTODESK® PLATINUM reseller and TRIMBLE AUTHORIZED CHANNEL PARTNER on territories where the group operates.

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