

PRESS RELEASE

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ACQUISITION OF CADACCENT AND GREENOCK BY ARKANCE – A SUBSIDIARY OF GROUPE MONNOYEUR

On November 04, 2019, ARKANCE - subsidiary of GROUPE MONNOYEUR - acquired two major players in the digitalization of construction and industry in Benelux: GREENOCK and CADACCENT. It thus completes its portfolio of solutions and strengthens its dominant position in the distribution of CAD, CAM and BIM technologies.

These acquisitions are in line with GROUPE MONNOYEUR's strategy to establish a leading European distribution network to support its clients - Building and Earthmoving Contractors, Mines and Quarry operators, Design Offices, Infrastructure Owners and Manufacturing Companies – on their digitalization journey.

"For several years, ARKANCE has been building a range of hardware, software and services to support the historical customers of GROUPE MONNOYEUR in their adoption of technologies to improve the productivity, the safety and the quality of their operations" says Philippe MONNOYEUR, Managing Director of GROUPE MONNOYEUR.

Historically linked to the Construction business through its CATERPILLAR dealership activities in Europe, the group was able to perceive very early on the major impact that digitization would have on its customers in the long term.

These acquisitions reinforce ARKANCE as a rising leader in Europe on the promising market of technologies for Construction and Manufacturing.

GREENOCK and CADACCENT, two market leaders in Belgium and Netherlands strengthen ARKANCE's position as a supplier of integrated solutions - software and hardware. It's an investment in a distribution network but above all in a team of experts recognized and appreciated by their customers.

After a transition period, all these teams will operate under the ARKANCE SYSTEMS banner, the ARKANCE division dedicated to the implementation of BIM & CAD solutions.

About GREENOCK

GREENOCK is an AUTODESK® GOLD reseller, with more than 45 employees in Belgium and the Netherlands, that implements and develops CAD, CAM, PDM and PLM software solutions for the architecture, construction and design & manufacturing sectors. GREENOCK supports its more than 1.800 clients - large groups or smaller companies - in their transition to BIM and Industry 4.0 through a full range of services: process integration and optimization services, training, technical support and delegation of consultants.

About CAD ACCENT

CAD ACCENT is one of the leading providers of CAD and BIM solutions for construction and infrastructure in the Netherlands. CAD ACCENT - partner AUTODESK GOLD, an AUTODESK approved training center and HP Gold partner - offers a complete offer to its customers: AUTODESK software or software developed in-house, such as InfraCAD or Drill Control, training, consulting and technical support. CAD ACCENT is based in Oss and employs 17 people.

About GROUPE MONNOYEUR

GROUPE MONNOYEUR, a family business founded in 1906, provides to its customers from the construction and industrial sectors efficient and productive machines and handling solutions – through the distribution networks BERGERAT MONNOYEUR, APRILIS and IPSO. In addition, GROUPE MONNOYEUR supports its customer to answer their energy supply and digitalization challenges through our dedicated subsidiaries ENERIA and ARKANCE.

About ARKANCE

The value proposal of ARKANCE is to support its customers in their digital transition through a European network of experts. With 300 employees working in 4 divisions - ARKANCE SYSTEMS, ARKANCE OPTIMUM, ALLTERRA and SITECH – the group partners with global leaders, in particular AUTODESK & TRIMBLE – to distribute and implement solutions dedicated to optimizing all phases of the life cycle of a Construction or Industrial project, from offices to jobsites.

About ARKANCE SYSTEMS

In ARKANCE organization, ARKANCE SYSTEMS is focusing on delivering a complete software and application expertise for all phases of the construction project lifecycle. After these acquisitions, ARKANCE SYSTEMS counts now 200 employees including more than 120 application engineers supporting 40,000 users through a European network established in France, Netherlands, Belgium, Luxembourg and Poland and will continue to invest as part of its strategic development. Its experts are at the forefront of all topics concerning BIM, digital twins, industry 4.0 and other IoTs. ARKANCE SYSTEMS is an AUTODESK® PLATINUM reseller and TRIMBLE AUTHORIZED CHANNEL PARTNER on territories where the group operates.

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